

Hamilton Venture Fellow Job Description

About Hamilton

[Hamilton Ventures](#) is a seed-stage venture capital firm with a singular focus on real estate tech (proptech) startups. Our mission is to help proptech entrepreneurs leverage our capital, expertise and network while they build a successful company.

The members of the Hamilton group include several CXOs of the most successful firms in the real estate industry - among them CoStar, Fannie Mae, Freddie Mac, GMAC, Guggenheim Partners, Radian, Realogy, Prudential, SitusAMC, Starwood, Stewart Title, Newmark, HUD, Corelogic, and NEF - as well as highly successful entrepreneurs and other seasoned professionals.

Real estate is the single largest industry in the U.S., yet historically has been one of the lowest spenders on technology. The industry was (and to a great extent still is) known as being a late adopter of technology solutions. However, that's changing rapidly. Over the last few years, proptech has created more enterprise value and spawned more unicorns than any other single industry sector in venture capital. When the world's largest industry suddenly decides to adopt technology, one would expect a lot of value to be created. And it's only just begun.

Do you want to join us on this journey?

You are an undergraduate student with:

- A chosen major in business, finance, real estate, or marketing with a strong track record of academic performance.
- Superb analytical and finance skills, including the ability to analyze financial statements and business models.
- Strong attention to detail and follow-through (you will be juggling multiple work streams every day).
- A strategic bent of mind with strong writing skills (you will be drafting investment memos and writing blog posts).
- An ability to work independently as well as collaboratively.
- A passion for entrepreneurship, real estate, and technology.
- A sense of humor

Opportunities include working on due diligence, valuation, and market research. As a Venture Fellow, you will:

- Research specific verticals of real estate/proptech and perform industry mapping of use-cases and competitive landscape.
- Analyze financial statements of startup companies
- Perform TAM/SAM/SOM analyses for potential investments
- Create drafts of internal docs/decks/checklists and marketing materials

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- Build expertise in the most dynamic startup sector (proptech) in the country.
- Significantly expand your professional network - Hamilton members, the other VCs in our network, and entrepreneurs that are smart, creative and disruptive.

Time Commitment:

- Initially, part-time (10-15 hours per week) during the school year (Jan. '23 - May '23)
- Full-time during the Summer ('23)

Location

- Can be 100% remote

Compensation

- The position will be compensated based on the candidate's prior work experience

If you are interested, please fill out the application form at <https://forms.gle/arxdyG5qu6FzqQFb6> and send your resume to TJ Fleming - tfleming@hamiltonventures.io

Website

<http://www.hamiltonventures.io>