

Hamilton Venture Fellow Job Description

About Hamilton

[Hamilton Ventures](#) is a seed-stage venture capital firm with a singular focus on real estate tech (proptech) startups. Our mission is to help proptech entrepreneurs leverage our capital, expertise and network while they build a successful company.

The members of the Hamilton group include several CXOs of the most successful firms in the real estate industry - among them CoStar, Fannie Mae, Freddie Mac, GMAC, Guggenheim Partners, Radian, Realty, Prudential, SitusAMC, Starwood, Stewart Title, Newmark, HUD, Corelogic, and NEF - as well as highly successful entrepreneurs and other seasoned professionals.

Real estate is the single largest industry in the U.S., yet historically has been one of the lowest spenders on technology. The industry was (and to a great extent still is) known as being a late adopter of technology solutions. However, that's changing rapidly. Over the last few years, proptech has created more enterprise value and spawned more unicorns than any other single industry sector in venture capital. When the world's largest industry suddenly decides to adopt technology, one would expect a lot of value to be created. And it's only just begun.

We are looking for a 1st year MBA who wants the "real-world" experience of being a proptech VC while in business school. This is a unique, structured internship opportunity in VC. Our organizational goal is to hire a high performing Venture Fellow at the Senior Associate level upon completion of business school.

Do you want to join us on this journey?

You are an MBA student with:

- Prior experience in the U.S. real estate industry, or in venture capital in the US
- We define real estate and proptech broadly. We are looking for any experience (resi, or commercial) in the following areas:
 - Brokerage, mortgage, secondary markets, development, leasing, multifamily, construction, real estate private equity, and more.
- Strong technical skills ie, software product devt and/ or expertise in AI/ data science (preferred, but not required)
- Superb analytical and finance skills, including the ability to analyze financial statements and business models
- Strong attention to detail and follow-through (you will be juggling multiple work streams every day)
- A strategic bent of mind with strong writing skills (you will be drafting investment memos and writing blog posts)

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- An ability to work independently as well as collaboratively
- A passion for entrepreneurship, real estate and technology
- A sense of humor

Opportunities include working on due diligence, valuation, and market research. As a Venture Fellow, you will:

- Gain valuable experience in how seed-stage investments are evaluated as part of a small, hands-on team
- Play a critical role within a unique platform, leveraging Hamilton's unique position to evaluate new opportunities and add value to existing portfolio companies
- Learn from the best minds in the business - former CEOs, successful entrepreneurs and other real estate mavens that have been leading real estate businesses for 30+ years
- Build expertise in the most dynamic startup sector (proptech) in the country
- Significantly expand your professional network - Hamilton members, the other VCs in our network, and entrepreneurs that are smart, creative and disruptive
- Periodically review our portfolio investments to identify key areas of support, analyzing performance, and marking assets to market

Check out these videos from form Venture Fellows describing their experience at Hamilton

- [Henry Pflager](#)
- [TJ Fleming](#)

Time Commitment:

- Initially, part-time (10-15 hours per week) during the school year (October '22 - May '23)
- Option to be full-time during the Summer ('23)
- Potential FT role in '24 (post school)

Location

- Can be 100% remote

Compensation

- The position will be compensated based on the candidate's prior work experience

If you are interested, please fill out the application form at <https://forms.gle/QMD82VoPt696PSVFA> and send your resume to TJ Fleming - tfleming@hamiltonventures.io

Website

<http://www.hamiltonventures.io>